Caribbean Tourism Organization

Developing Botanic Gardens (and others) as Natural Heritage (and stand-alone Tourism Attractions)



JOIN THE CARIBBEAN TOURISM ORGANIZATION FOR OUR UPCOMING WEBINAR

Developing Botanical Gardens as Natural Heritage Tourist Attractions

PRESENTERS

Dr. Richard Benfield Professor of Geography Central Connecticut State University & Author of Garden Tourism

> Mr. Brian Vogt Chief Executive Officer Denver Botanic Gardens

DATE & TIME

January 26, 2021 11:00 am - 12:15 pm (AST)



Today's presentation

- Why Gardens?
- Where do we find ourselves today (COVID, Cruises and Caribbean)?
 (5 mins)
- Gardens General (7 mins)
- 6 trends that (will) affect Gardens esp. in the Caribbean (5 mins)
- Caribbean initiatives (5 mins)
- A Strategy of HOW to move forward (5 mins)

For a copy go to: http://web.ccsu.edu/faculty/benfield/default.htm

(3 mins)

First, the good news for us all today

MY CLAIM

 Gardening is the Preeminent form of outdoor activity in North America today and

Garden Tourism may be the most popular tourism activity in the world (1 billion)

My Evidence...

- Gardening is the #1 outdoor activity in North America today
- Gardening has the highest revenue of any tourism activity
- More tourists visit gardens than Disneyland and Disneyworld combined OR Orlando and Vegas.
- 29 million people cruised in 2018 (Brian got 1.4 million in his garden alone!)

And in the Caribbean ...

• Some of the most historic

Some of the most important for plants

 Some of the most important for cruise lines Barbados, Jamaica

St Vincent

Dominica,

Monserrat

- Some of the most important for birdlife St Vincent
 - And by the way there are 29 million birders in the USA and my best friend in England flew to St Lucia JUST to see birds!)
- Some of the most important to an Islands tourism product Barbados



Why is it so valuable to nations/tourist economies?

- 1. 90 Million Gardeners (80% of households) and 120 million visitors in the US.
 - Larger than Las Vegas or Orlando
 - Larger than Disneyland and Disneyworld combined
 - And really beats the pants off cruises
- 2. More men than women garden !!! (Women decide/men ratify)
- 3. Revenues larger than Amusement Parks and ...Avatar... and Gaming
- 4. All age cohorts represented but start at 24 and never diminish
- 5. Part of an overall tourist visit to a region (2 ½ hours max)
- 6. Strong repeat visitation
- 7. It is year-round and week round (not like cruises)



THE MOST IMPORTANT SLIDE OF THE DAY !!!!

It really governs everything you should do

Sequence of Visitor Decisions

A Travel Industry Association of America study shows that the destination is the first decision made across all types of leisure travelers.

Order of Decisions Made when Planning a Trip

- 1. Destination
- 2. Duration
- 3. Budget
- 4. Mode of Transportation
- 5. Accommodations
- 6. Activities

In addition, the destination is the first consideration for all sub-types: entertainment, family-centered, recreation, and combined with a business trip. But the ranking of the other elements change.

Entertainment

Family-Centered Trips

- 1. Destination
- 2. Duration
- 3. Accommodations
- 4. Budget
- 5. Activities
- 6. Mode of Transportation

Recreation

- 1. Destination
- 2. Activities
- 3. Duration
- 4. Budget
- 5. Accommodations
- 6. Mode of Transportation

- 1. Destination
- 2. Duration
- 3. Mode of Transportation
- 4. Budget
- 5. Accommodations
- 6. Activities

Combined Business/Leisure

- 1. Destination
- 2. Duration
- 3. Mode of Transportation
- 4. Budget
- 5. Activities
- 6. Accommodations

Brewster sightseeing and Tours Banff NP.

- Greyline (daily) tours
- 75% of all tickets sold were sold on the day of tour and decision made from a hotel POP



Where do we stand?

Or as I call it

- Covid,
- Cruises and
- Caribbean.



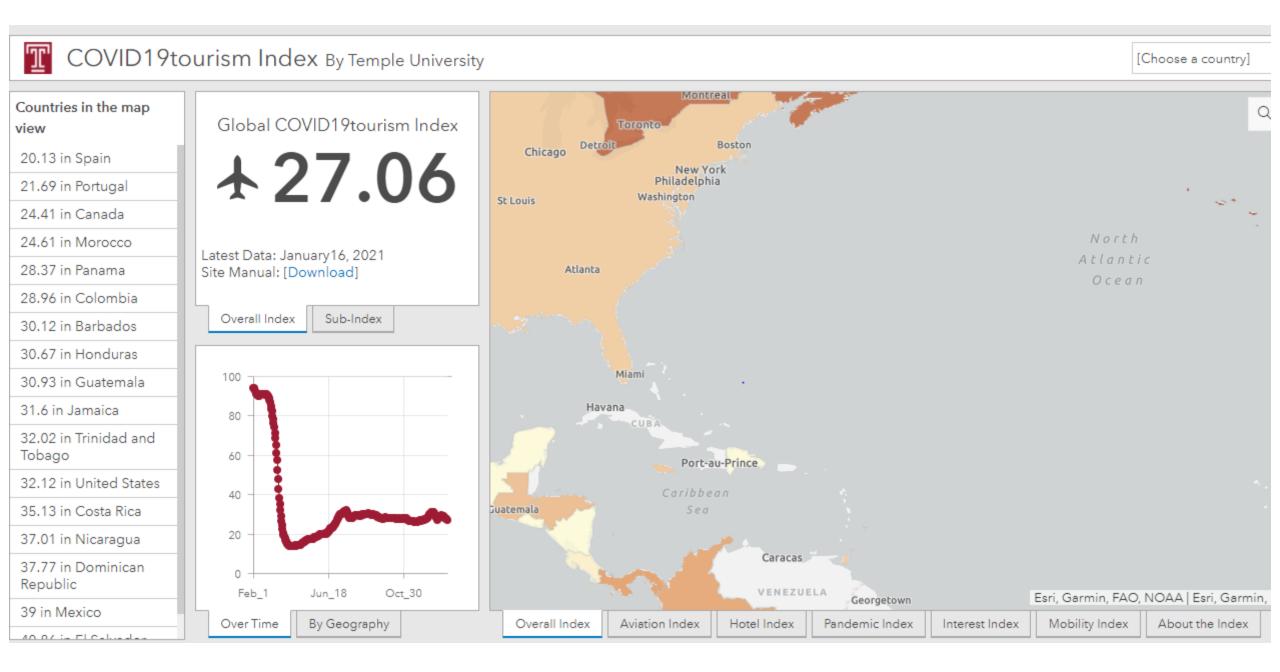
2020 Sets Record for Worst Performance by US Hotels

Total US, YTD December 2020



		% Change	
Room Supply		-3.6%	
Room Demand		-35.7%	
Occupancy	44.0%	-33.3%	
ADR	\$103	-21.3%	
RevPAR	\$45	-47.5%	:
Room Revenue		-49.4%	
			+

Source: STR. 2021 CoStar Realty Information,





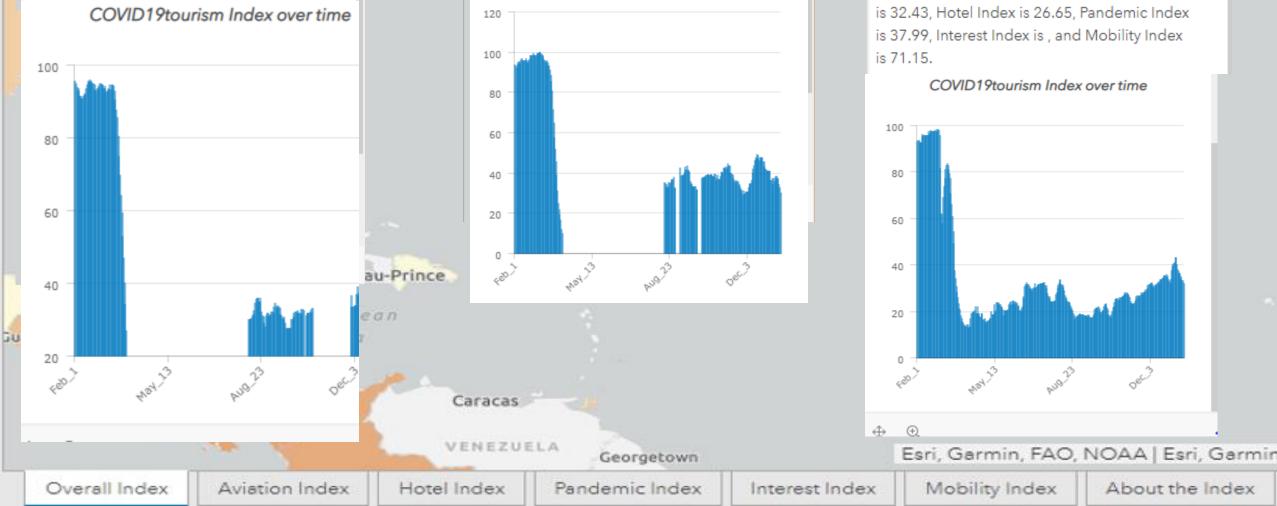
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Barbados

The COVID19tourism Index is 30.12 for Barbados as of January 16, 2021. Aviation Index is 22.98, Hotel Index is 33.12, Pandemic Index is 35.89, Interest Index is 54.09, and Mobility Index is 69.25.

COVID19tourism Index over time



Trinidad and Tobago

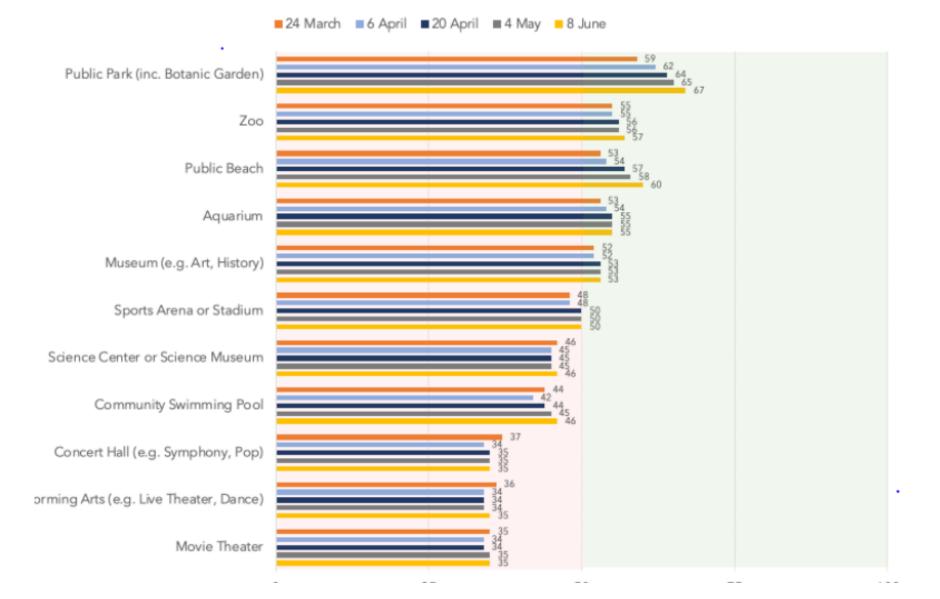
The COVID19tourism Index is 32.02 for Trinidad and Tobago as of January 16, 2021. Aviation Index is 32.43, Hotel Index is 26.65, Pandemic Index is 37.99, Interest Index is , and Mobility Index

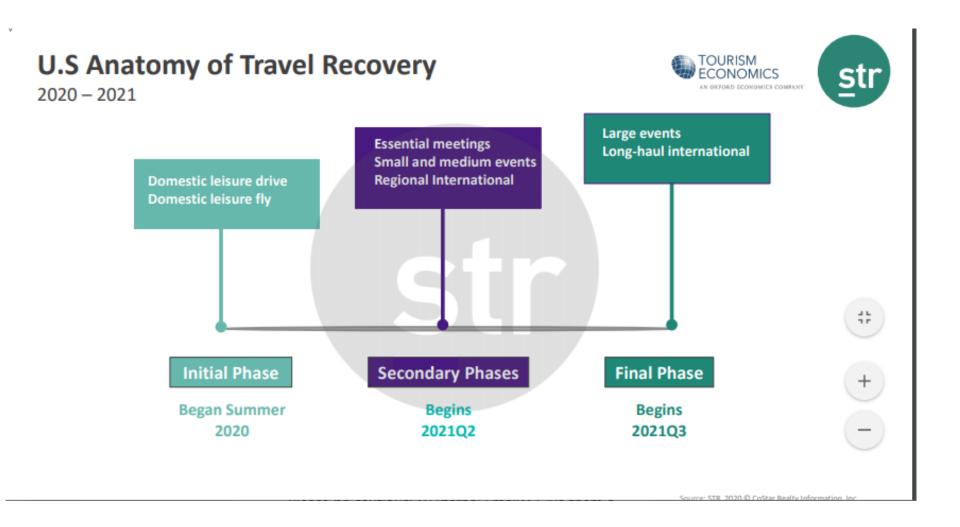
COVID19tourism Index over time

About the Index

Return to Normal Activities

Shown by category of visitor-serving organization





Gardens in Tourism; Tourists in The Garden

- I think there are three types of tourist garden:
 - Destination Garden (Montreal, Longwood, Butchart, Kew)
 - Regional Garden (Olbrich, Filoli, Berner, Lewis Ginter)
 - A regional destination garden (NYBG, Atlanta, Fairchild, Denver, Bellingrath AND Tower Hill)
- How would you classify Caribbean gardens?
- I say Regional Garden (But some segments may wish to see specifics (i.e.: birds, endemics etc.)

(Non-local?)Tourists in the Garden (APGA)

- General patterns:
 - 93% come by car
 - Stay 2-3 hours
 - Part of an overall visit to region
 - 43% have visited other gardens in last 6 months
 - Older demographic and predominantly female but changing
 - 78% rate value for money above average Thought for today: maybe gardens do not charge enough!
 - > 66% visit the gift store, in the gardens where there is one,
 - If the garden has a café more than half of visitors do not go in!
 - Events becoming more important and
 - Experiences needed and
 - Health (Stress relief) I think will become more a selling point

Motivators ("Why do they come?") USA UK

	•	Enjoy Outdoor beauty	73 %
	٠	Butterflies and other special events	55%
	٠	To enjoy a day outside	49%
This is the	٠	Visit Conservatory	39 %
first time we see education!	•	Bring out of town guests	30 %
		Learn about plants and gardening	28 %
	•	Celebrate special occasions	24 %
	٠	Learn about rainforests	12 %
	٠	Attend meeting	7%
	٠	Take a class	4%
	٠	Train Show	1.5%
	٠	Music/concerts	1.5%
	•	Plant show to buy Plants	1%

Open ended question:

- "For Day Out" (15.1%),
- "To enjoy a garden" (14.9 %), and
- "For Interest" (13.4%)
- "For a nice cup of Tea"

Underlying motivations

- "visiting a nice environment" 53.2%
- "visiting for tranquillity" 51.3% •

Therefore we can conclude What is the Garden Tourism Product?

- Experiences
- Activities
- Memories
 - Intangibles
- Sight, sound, touch, taste, olfactory (smell) "The purest of all human pleasures"

Thought I had last night while writing this:

How many of your gardens provide Caribbean spices to smell/taste?



These are the herbs and spices of the Caribbean:

- Allspice. Allspice is also known as pimenta and is actually a small berry. ...
- Ginger. Ginger is used in various cuisines throughout the world. ...
- Cinnamon....
- Nutmeg. ...
- · Cloves....
- Garlic. ...
- Paprika.

Or the mantra

 "If you don't know where you are going, any road will take you there" "If you don't know where your guests are coming from, or what you are selling, any old plant or program will do"



Or for gardens ...

The Ten Trends over the last two years for Gardens I only have time for six today ...

- 1. Millennials...and Millennial garden (ing/visiting)
- 2. Gardening Participation
- 3. More segmented Tourists who demand safety and experiences
- 4. The rise (and Fall?) of China
- 5. Tourists to UK
- 6. Changing Demographics esp. households
- 7. Social Media and especially the web
- 8. Fighting back by Magazines
- 9. Gardens and the Link to other tourist activities
- 10. The rise of the Regional Garden Tourism Networks

1. Some New Findings (2011 data) from Visit Britain

- International Tourists (six million)
 - Demand/desire for Garden visiting by overseas visitors is # 3 in popularity only exceeded by "Going to the Pub"* and "Shopping"
 - 31 % of all overseas visitors will see a garden
 - Desire to see garden exceeds desire to see museums, art galleries and even historic sites
 - Median age = 39 !!!!

* Thought for this webinar: Should we be serving rum to our very warm and thirsty (UK) visitors?



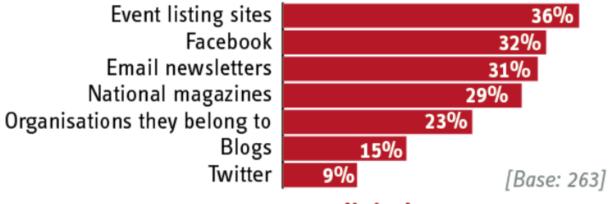
2. Getting your message out (to the media)

• From one large garden in the UK They segmented their visitors and found out that of the garden tourism segment ...

Channels

They are highly engaged users of a variety of on- and offline media

They are sensitive to recommendation and are look for trustworthy sources of information



How this segment likes to find out about days out:

Speak to this segment via **digital streams**.

Social Media

Social media lends itself well to garden tourism and vice versa: Why?

- a) It doesn't require a huge investment and a lot of gardens don't have a lot of marketing dollars and those that do have already been ear-marked,
- b) Gardens are visual and social media is all about the visual, which is why Tumblr and Instagram are the fastest growing social platforms and Instagram has the highest rate of engagement,
- c) social media are about telling a story (or it should be) through the use of great content and gardens are replete with stories, deep stories, varied stories and anyone can use a smartphone to take a photo or video and edit it right within the phone or the social platform and publish it, and
- d) with social, gardens can 'brand listen' using free social media tools like Hoot suite, and follow hashtags to 'hear' what the public is saying about their garden, or not saying about their garden – and then join in! One garden is even using social media (obliquely) to decide on which photos to put into the calendars that will be sold in their gift shop – an important profit center

Join APGA



SAVE THE

DATE:

June 22-26,

2015

ATERING OUR ROOT

TO GROW OU

MINNEAPOLIS & ST.PAUL

APGA

75 YEARS

Social Media in Public Gardens

Member Highlight: The Morton Arboretum

Interview with Sarah Clark, Public Relations Specialist



print this page

APGA: How are you engaging your visitors via social media and could you please elaborate on what channels you currently use?

We currently use <u>Facebook</u>, <u>Twitter</u>, <u>Pinterest</u>, <u>YouTube</u>, and <u>LinkedIn</u>. One new way we are working to engage visitors is by incorporating social media into our interpretation opportunities. New exhibit panels and campaigns have featured hashtags and encouraged visitors to post pictures to our channels. On our channels themselves, we push out user-generated content, which encourages more people to post and interact. We try to use user-generated content for one-third of our Facebook posts.

APGA: What are your strategies for success?

Post consistently. Pay attention to what people are responding to, and use that knowledge when planning future posts. Be conversational and invite participation.

APGA: What do you consider a 'win' in social media? Can you provide a specific example?

A 'win' for us means a post has generated a high level of interactivity – shares, likes, comments, etc. Recently, we posted an image of a new bench installed in our Oaks Collection to our Facebook page. The bench rests on large metal letters that spell the word 'strength.' This word embodies a key characteristic of oak trees. This is the first bench of its kind and we hope to install more across our collections.

Instead of simply posting the image and stating that this is a new endeavor, I attempted to personalize the post by asking, who in your life should come take a seat on this bench and why?

Overnight, the responses poured in. People shared stories of personal hurdles and the strength it took to overcome those, and the people who lent them strength along the way. Quickly, this became a top performing post in the Arboretum's social media history. Why? Because people on social media sites respond strongly to posts and images that allow them the opportunity to self-identify. They want to share their stories – and this post allowed them to do so.



Installed just today across from P-8, a new bench embodying the characteristics of the oaks. Who in your life should come take a seat on this bench and why?



But ... the research still needs to be done on "Do people go to (a) gardens once they have seen it on (social) media?"

Initial survey research suggests that:

- It is (just) another medium
- 2%-3% use SM as their first source of info
- Bloggers may be different (Garden Rant)



HOME SHUT UP AND DIG SCIENCE SAYS CRRRITIC! TUNE IN MINISTRY OF CONTROVERSY FEED ME

UNUSUALLY CLEVER PEOPLE

Who ARE You People? The Answer!

Thanks to all 300 of you who took part in our GardenRant Readers Survey. In case you were wondering who you are, we have an answer:

You are 40-49 years old. That's just about 1/3 of you. Another third of you are 40 under (and we know you're not lying about your age!) So the idea that gardeners are 50+? Not so much on GardenRant. Only about a third of you are 50+.

You are female. Are you ever! 80% of GR readers are women. Which is interesting, because I KNOW more than 20% of our regular commenters are men.

(some of) You are slackers. Over a third of you read GR at work. We should install a "boss button" that pops up a spreadsheet in case the boss walks by.

You're sociable. Just over 60% of you read garden blogs "to meet like-minded people." 10% are looking for story ideas. Half of you are looking for concrete information. Most of you are looking for entertainment & inspiration. One person commented that he/she reads garden blogs because of "boredom." Glad we could help.

You don't necessarily blog. About 37% of you have blogs.

You have a suburban/medium garden-under 1 acre. That's 60 percent of you. About 12-15% have a larger garden, and the same percentage have a condo, townhouse, or other postage-stamp garden. (We forgot to include community gardens, and several of you reminded us of that.)

You're not lawn-obsessed. 58 percent of you have lawns. You're into just about everything else, and even the smaller numbers are impressive: 18 percent have meadow/prairie and 27 percent have water/pond gardens. 68 percent grow natives, 80 percent grow edibles, and about 75 percent do containers.

You're spending some money. 45 percent of you will drop \$100 at the garden center "two or three times a year." About 5 percent of you will drop that kind of cash every weekend, and 25 percent will spend that kind of money "once every month or two." In the comments, some of you said that you are spending



VOICES

ADVERTISMENT















The Annual Buying (and subsequent killing) of

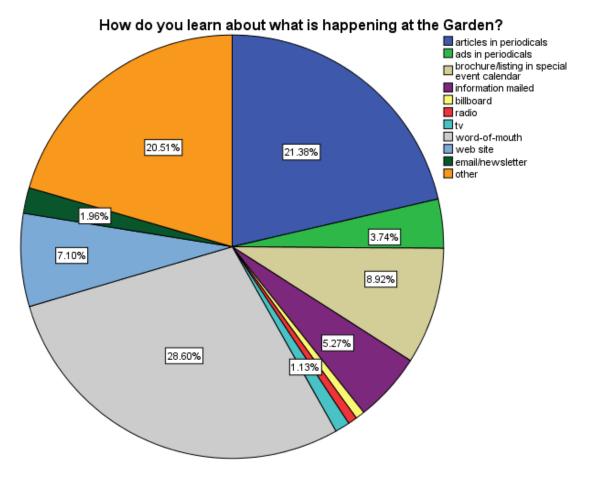
the Air Plant and Plumeria Stick

Gardening Blogs: The ultimate rank

#	Blog Title			8	D	G	RSS	Site Score	Badge
1st	GardenRant	1,171	124,211	156,240	16	6	2	100	\bigcirc
2nd	Cold Climate Gardening	1,896	235,509	583,685	8	5	2	98.01	\bigcirc
3rd	Veggie Gardening Tips	14,932	97,394	678,600	16	3	2	97.9	$\bigcirc $
4th	Backyard Gardening Blog	1,660	50,667	235,319	13	4	2	97.64	$\bigcirc $
5th	Busy-at-Home	2,240	28,585	207,177	32	3	2	97.35	$\bigcirc $
6th	Studio 'g'	n/a	177,702	451,371	10	4	2	96.5	$\bigcirc $
7th	Gardening Gone Wild	n/a	212,129	379,199	14	5	2	96.26	$\bigcirc $
8th	Plants are the Strangest People	n/a	n/a	1,123,706	13	4	2	95.81	$\bigcirc $
9th	Digging	n/a	n/a	n/a	13	5	2	95.75	$\bigcirc $
10th	Dirt By Amy Stewart	n/a	n/a	n/a	2	5	2	95.58	\bigcirc
11th	Growing with Plants	863	341,758	965,838	6	4	2	95.22	\bigcirc
12th	Garden Therapy	n/a	n/a	279,749	17	4	2	95.08	\bigcirc
13th	Zanthan Gardens	n/a	n/a	n/a	1	4	2	94.85	\bigcirc
14th	The Garden of Eaden	n/a	n/a	282,505	12	4	2	94.82	\bigcirc
15th	You Grow Girl: The Dirt	n/a	n/a	n/a	40	6	2	94.79	\bigcirc
16th	Your Small Kitchen Garden	n/a	509,920	1,385,331	6	4	2	94.78	\bigcirc
17th	spoiled pretty	n/a	n/a	1,790,869	9	4	2	94.73	\bigcirc
18th	Geekgardener's weblog	n/a	n/a	448,675	5	3	2	94.69	$\bigcirc $
19th	JHGH	n/a	n/a	28,024	37	4	2	94.67	$\bigcirc $
20th	Ewa in the Garden	355	n/a	1,886,258	9	4	2	94.65	0

2(b). In 2011, I asked: Where do garden visitors get their information?

- Magazines
 - (Better Homes and Gardens is # 4 most read magazine in USA)700,000
- Brochures
- Word of Mouth
- (Read: Garden clubs)



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In Changing News Landscape, Even Television is Vulnerable

Trends in News Consumption: 1991-2012

Overview

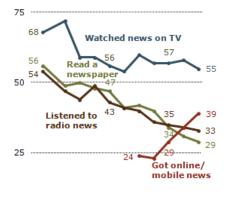
The transformation of the nation's news landscape has already taken a heavy toll on print news sources, particularly print newspapers. But there are now signs that television news – which so far has held onto its audience through the rise of the internet – also is increasingly vulnerable, as it may be losing its hold on the next generation of news consumers.

Online and digital news consumption, meanwhile, continues to increase, with many more people now getting news on cell phones, tablets or other mobile platforms. And perhaps the most dramatic change in the news environment has been the rise of social networking sites. The percentage of Americans saying they saw news or news headlines on a social networking site yesterday has doubled – from 9% to 19% – since 2010. Among adults younger than age 30, as many saw news on a social networking site the previous day (33%) as saw any television news (34%), with just 13% having read a newspaper either in print or digital form.

These are among the principal findings of the Pew Research Center's biennial news consumption survey, which has tracked

Digital News Surpasses Newspapers, Radio

Where did you get news yesterday?



91 96 98 00 02 04 06 08 10 12



patterns in news use for nearly two decades. The latest survey was conducted May 9-June 3, 2012, among 3,003 adults. For more on the growth of mobile technology, see the Pew Research Center's Project for Excellence in Journalism report: *"The Explosion in Mobile Audiences and a Close Look at what it Means for News,"* released Oct. 1, 2012.

0

In the new survey, only 29% say they read a newspaper yesterday, with just 23% reading a print newspaper. Over the past decade, the percentage reading a print newspaper has fallen by 18 points (from 41% to 23%). Somewhat more (38%) say they regularly read a daily newspaper, although this percentage also has declined, from 54% in 2004. Figures for newspaper readership may not include some people who read newspaper content on sites that aggregate news content, such as Google News or Yahoo News.

% who did this		2006		02-1 Chang
yesterday	%	%	%	
Read a print newspaper	41	38	23	-18
Read a print magazine	23	24	17	-6
Read a book in print	34	38	30	-4
Wrote or received a personal letter		20	12	

Over the past decade, there have been smaller declines in the percentages of Americans reading a magazine or book in print (six points and four points, respectively) than for newspapers.

2 (c). Fight back by magazines



Magazine Readership Inches Upward Celebrity weeklies prove surprisingly strong By Emma Bazilian

November 21, 2013, 3:35 PM EST The Press

espite a slight decline in overall magazine circulation in the first half of this year, the number of magazine readers in the U.S. is actually up slightly, according to the latest GfK MRI's Survey of the American Consumer, which tracks print and digital magazine readership.

Total magazine readership across print and digital editions increased about 1.6 percent from fall 2012 to fall 2013, while that of print alone increased 1.1 percent. Digital readership grew a healthy 49 percent. But it remains a scant 1.6 percent of the total magazine audience and slowed down in growth from the 83 year over year increase reported this past spring. The numbers don't tell the full story about magazine readership, however, as the survey doesn't measure reading on magazine websites.

Fast-growing titles included Teen Vogue (up 39 percent), The Atlantic (up 34 percent) and Esquire (up 29 percent).

In terms of categories, the strongest were thought-leader (The Atlantic, The Economist and The New Yorker also saw double-digit percent increases), fashion glossies (every title in the category grew its readership) and food magazines (Food Network Magazine alone added 1.8 million readers).

Celebrity and entertainment weeklies proved surprisingly strong in readership despite weak newsstand sales. Life & Style, OK! and Us Weekly each saw double-digit percentage gains, while People, In Touch, Entertainment Weekly and Rolling Stone also added readers. Only Star, down 22 percent, lost readers.

On the flip side, two of the weakest categories were automotive books (the relatively small Car Craft had the biggest decrease in the category, of 28 percent) and women's service magazines (among them. only Better Homes and Gardens managed not to lose readers).



Featured Jobs

Digital Marketing Associate Target Marketing Digital New York, NY

Production Manager

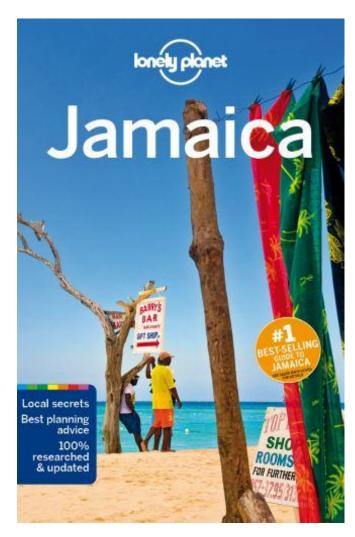
Callisto Media Berkeley, CA

Freelance Feature Writer Broadway.com New York, NY

Managing Editor Trade Publication New York NY

2. (d). AND ONE WE ALWAYS MISS BECAUSE ... I DUNNO WHY

- Lonely Planet
- IT'S THE LOCAL FIT Bible



Caribbean Islands



3. Gardens as Regional Brands

Location

• Kauai

And of course the Lei

- Kent
- New Jersey
- Melbourne, Australia
- Verdun/Flanders
- Ocho Rios

Brand

• "The Garden Isle"



- The Garden of England
- The Garden State
- The Garden State
- Poppies
- Jamaica's Garden Parish (Japan!)



4. Gardens as Introduction to other tourist activities and vice Versa

 (because rarely do tourists come to see just one place/facility/experience (do you go to London JUST to see the Changing of the Guard?)

Garden Tourism and other tourism products

Especially:

- Food
- Wine
- Art



Gardens and Food and Wine



In Australia they call it: The one third/ one third/ one third market

- 1. Wine Lovers
- 2. Rubber tire travelers
- 3. Gardens and Wine!

Gardens and History

Top Ten Historic
 properties of the National
 Trust with gardens as
 Significant attraction

Visiting figures

Properties open at a charge with more than 50,000 visitors in 2012/13.

Property	2012/13	2011/12
Stourhead Stourhead	356,023	399,908
Attingham Park	353,681	327,566
Cliveden	349,307	342,766
Wakehurst Place	343,225	415,507
Giant's Causeway	340,795	960 ³⁵
Fountains Abbey Estate	336,326	357,158
Waddesdon Manor	324,918	339,733
Polesden Lacey	289,889	297,325
Belton House	288,694	281,932
Larrybane (Carrick-a-Rede)	279,524	242,384
Calke Abbey	275,934	283,862
St.Michael's Mount	269,776	277,675
Anglesey Abbey	251,930	274,201
Nymans	243,868	299,667
Nymans Hardwick Hall	243,868 234,004	299,667 179,168
	***************************************	**********
Hardwick Hall	234,004	179,168
Hardwick Hall Kingston Lacy	234,004 230,270	179,168 236,417
Hardwick Hall Kingston Lacy Lanhydrock	234,004 230,270 217,338	179,168 236,417 221,678
Hardwick Hall Kingston Lacy Lanhydrock Dunham Massey	234,004 230,270 217,338 214,674	179,168 236,417 221,678 223,556

Note: Chatsworth House a private house gets 850,000 visitors pa

5. The rise of the Regional Garden Tourism Networks

- Why?
 - 43% of all visitors have been to another garden in the previous six months
 - Majority spend less than 3 hours (Ave: 2 ½ hours) in a garden (exceptions are destination gardens.

Where?

- S. California
- Ireland
- Canada
- South Africa
- Scotland
- 30 in 30

- Historic House Castles and Gardens Canada's Garden Route *The Garden Route* and Nursery's. Philadelphia
- Louis Ginter Botanic Garden, Richmond Va. and using social media
- British Columbia and Vancouver Island



Year of the Garden

Garden Days

Canada's Garden Route

Garden Tourism Conference

Canadian Garden Council

News

Contact

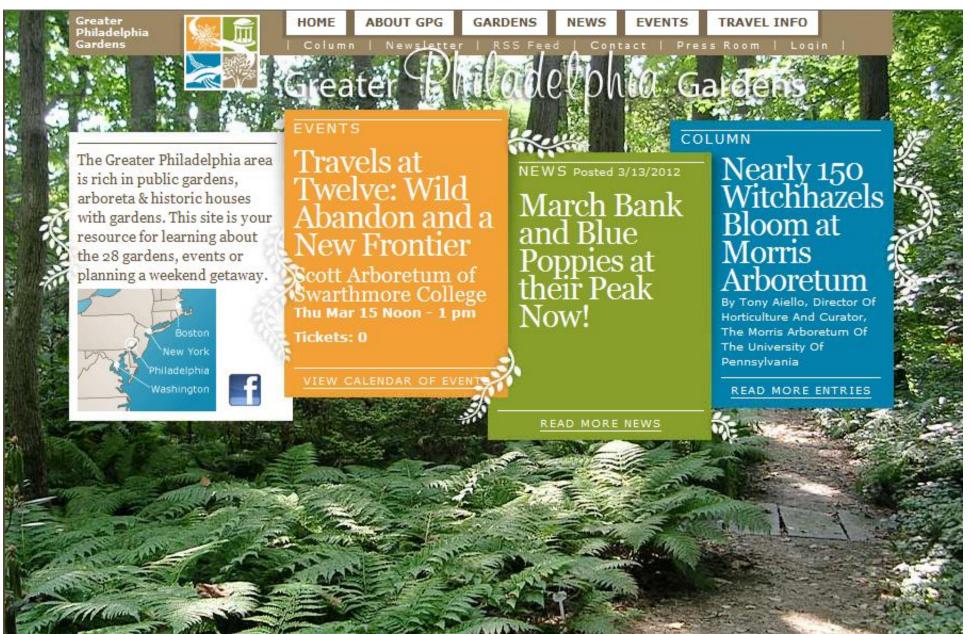




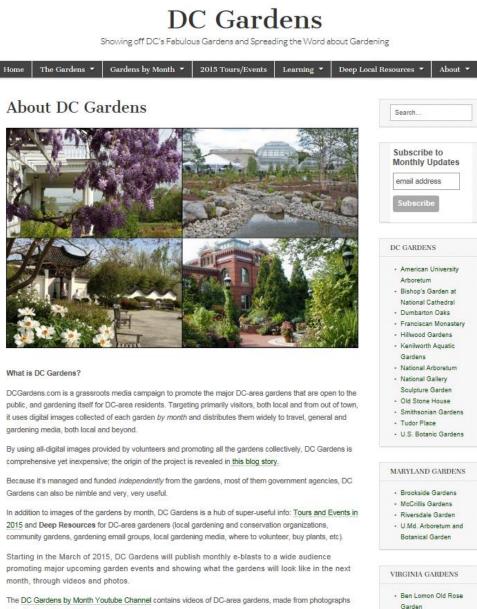
Welcome to Canada's Garden Route

Photo: Courtesy of the Butchart Gardens Ltd., Victoria, BC Canada

GREATER PHILADELPHIA GARDENS



Arboretum at the Barnes Foundation



public, and gardening itself for DC-area residents. Targeting primarily visitors, both local and from out of town, it uses digital images collected of each garden by month and distributes them widely to travel, general and gardening media, both local and beyond.

comprehensive yet inexpensive; the origin of the project is revealed in this blog story.

Gardens can also be nimble and very, very useful.

2015 and Deep Resources for DC-area gardeners (local gardening and conservation organizations, community gardens, gardening email groups, local gardening media, where to volunteer, buy plants, etc).

promoting major upcoming garden events and showing what the gardens will look like in the next month, through videos and photos.

taken in them by month.

DC Gardens is on Pinterest and Flickr, where photos can be downloaded and used for no charge, with proper credit. And coming soon, Instagram.

How to Contact DC Gardens

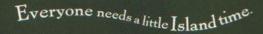
Email: Contact DC Gardens

Who?

· Green Springs Garden Meadowlark Botanical Gardens

 Bon Air Park/Rose Garden

- Mount Vernon · Oatlands Plantation
- · River Farm



Garden Trail



Cape Scatt Park British Columbia CANADA Cope Scott Port McNeill Sayward Peninsu Park Schoen Lake Park Campbe River **Gold River** Strathcona J Park Courtend Vancouver Island Comox Cumberland Tofino Long Beac Pacific Ocean Ladysmith Lake 12 At 32,261 square kilometres (19,356 square Cowichan* miles), Vancouver Island is one big island! Cormonoh-Walbron Pocific Park Duncar The distance by car between Victoria in the kilometres (312 miles). The modern Island Highway System makes driving easy and enjoyable and, no matter where you go, Swortz Ba entwo I Z Bay the scenery is always amazing. Sooke 2 VICTORI/ 3 4 5 Washington 6 7 8 Port Angeles Published by Page One Publishing Inc. in partnership with Tourism Vancouver Island. Tourism Vancouver Island, 501-65 From Street, Nanaime, BC. 1997 SHI., Tel: 250-754-3500 Fax: 250-754-3509 Fax: Info@VancouverIsland.and.the Info@VancouverIsland.andthe Info@VancouverIsland.and Unavitative of reproduction is prohibited. This guide does not constitute and should not be construed as an endosternet or recommendation of a Toutiern Vancouver fatend does not assume any responsibility for, any content, hotel, trataurant, or any other faceity or activity in Brinsh Courtema. Admission fees and other terms and conditions may apply to attractions, activities, and facilities referenced. Entry and omissions excepted. Printed in Canada, Page One Publishing Inc. 2nd Rock, 1322 Government Struct, Victoria, BC, VBW 1YE, www.cagenoepublishing.ca

COVER PHOTO COURTESY OF THE BUTCHART GARDENS

Map @ Tourism Vancouver (sland 2011

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South Africa's Garden Route



CAPE TOWN & CAPE TOWN & GARDEN ROUTE Western Cape Western Cape Cape Town Somerset W Hermanus Garden Route © Copyright Owners Direct Riversdale30Mossel Bay119Port Elizabeth485

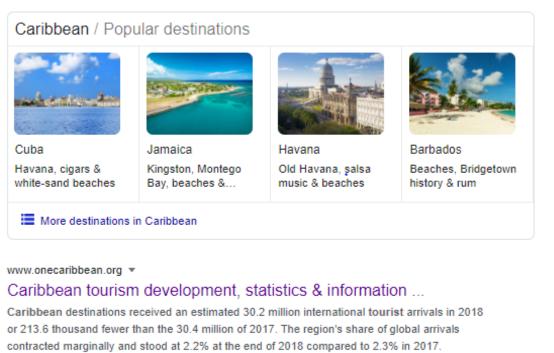
This is the website of Failte Ireland, and they hit you with:



6. The Importance of the website

About 194,000,000 results (0.65 seconds)

Showing results for *caribbean* tourism Search instead for caribean tourism



Careers · Statistics · Our Work · Resources

You've visited this page 5 times. Last visit: 1/22/21

www.caribbeantravel.com *

The Official Tourism Website of the Caribbean ...

You've always known the islands of the Caribbean for their beauty. Now know them by name. Visit each and every island of the Caribbean, all in one place. Destinations - Inclusive Resorts - Dominican Republic - Hotels





Caribbean Tourism Organization



Home

Statistics Y Our Work Y Resources Y Media Y Events Y Careers

Tourism Recovery Forum Outcome

On October 14, 2020 the CTO hosted the Caribbean Tourism Recovery Forum where data, insights, trends and models to inform the COVID-19 recovery process in the Caribbean were shared.

More details →





CARIBBEAN TRAVEL UPDATE

Most of the Caribbean is open for business. Learn more about which islands were affected by hurricanes Irma and Maria.



map hotels restaura

restaurants activities



Thoughts on Regional and Local initiatives

- Regional
 - There is going to be a rapid rebound from Atlanta, Dallas and Miami
 - Is your Island/garden on their map?
 - Do you have a unique sell? The St Vincent Parrot
- Local
 - Do you have a reason they MUST come
 - Do you have an experience?
 - Can I find you from my Airbnb in Castries, Nassau ... ?
 - Do you have an event they would like to see (The pans)

Caribbean Gardens - Actions

- Four or is it five? considerations
 - This is a repeat ... get your local tourism board to

 (i) Put your garden on the website and
 (ii) differentiate your garden from
 - Natural Wonders/attractions
 - Natural heritage
 - Attraction

AND CTO, GIVE GARDENS THEIR OWN WEB PAGE !!!

- Brand
 - In Philly region 24 gardens 24 imperatives What is your brand?
- Media
- Do you have an event I would like to see?
- Do you have local linkages (rum and ...?)

THINGS TO DO IN SOUTHERN CALIFORNIA Davtrippen



Los Angeles | Orange County | San Diego | Inland Empire | Deserts | Central Coast | Northern California Your trip starts here

Kids Stuff Theme Parks Trains Adventures Museums Beaches Whale Watching Wineries Events Outlet Malls Kids Birthday



Botanical Gardens Southern California

Southern California is home to numerous gardens and arboretums. Some are dedicated exclusively to California's native plants while others display collections from around the world. Many gardens offer guided tours, plant sales, contests and weddings. Enthusiast will be amazed at these collections of exotic and native plants. Your next garden day trip starts here.









Wrigley Gardens 38 wonderful acres of plants on Catalina Island.

San Diego Botanical Gardens a paradise of



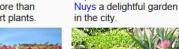
Santa Barbara Gardens plants and flowers in various theme areas.



Descanso Gardens renowned collection with seasonal displays.



Moorten Botanical Gardens more than 3,000 desert plants.





Carlsbad Flower Fields seasonal display of



Antelope Valley Poppy Reserve open all year. Poppies March - May.



the historic Montecito

Los Angeles County Arboretum gardens, hot houses with orchids.



Nixon Library beautifully landscaped grounds with lady's rose garden.



Magazine : 'We Are Tomodachi' Government of Japan





DX

Huntington Library & Gardens unique plants from around the globe.

Japanese Gardens Van











Sunnylands Center and San Diego Lavender Gardens estate near Palm Springs.

PERSONAL PROPERTY AND - and a state

Living Desert Zoo & Gardens desert gardens in a natural setting.



Sherman Library and Gardens collection of flowers and plants.







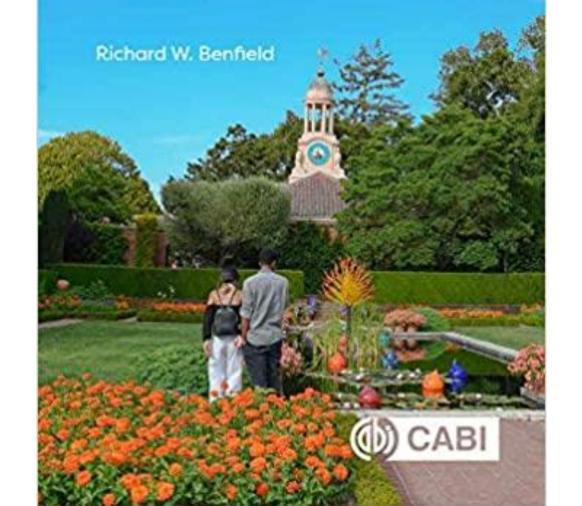
- Top events in 2019 by month, Tower Hill Botanic Garden, Worcester, Ma.
 - January: closed
 - February: Healers and Killers exhibition, Apothecary In Bloom floral design show, Camellia Show, Apothecary Marketplace, and Seeds of Sorcery
 - March: Horticultural Heroes exhibit opens, Let's Get Growing seed starting programs
 - April: Hello Spring exhibition begins, George Sherwood sculpture opening, African Violet Show
 - May: Daffodil Days, Primrose Show, Daffodil Show, Rhododendron Show
 - June: Tinker Garden, Rose Show
 - July: Botanical Tattoo Weekend, Daylily Show
 - August: Caterpillar Show, Kinetic Races
 - September: Carnivorous Plants, Begonia/Gesneriad Show, Dahlia Show
 - October: Ikebana Show, Fall Fest, Halloween Dog Parade, Robots and plants exhibit
 - November: Night Lights begins
 - December: Night Lights
- Thus, in gardens one might suggest that event staging is dominated by:
- Plants in bloom (Tulips, Daffodils, and Day Lilies) and invariably held in connection with local and regional plant societies.
- Holiday/school vacations
- Weddings
- Seasonality
- New/specialty audience recruitment





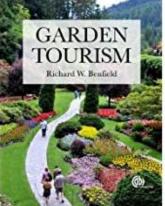


New Directions in Garden Tourism



Books By Richard Benfield





\$50.56

Garden visitation has been a tourism motivator for many years and can now be enjoyed in many different forms. Private garden visiting, historical garden tourism, urban gardens, and a myriad of festivals, shows and events all allow the green-fingered

✓ Read more

Other Formats: Paperback

Conclusions

- ¼ of all visitors use the garden as a major part but NOT focus of their visit to a region
- It may be one of the first attractions visitors see (maybe a function of weather, event)
- It is one product that can be seen often in a region and is distinct from other gardens (variety and in this context is like Art Galleries)
- We are very poor at promoting gardens as a tourism attraction (WTN)

Some can teach us all about the importance of flowers



THE END THANK YOU